

CURRICULUM VITAE

VAGIS SAMATHRAKIS, MSc, PhD



Department: *Accounting and Information Systems, International Hellenic University (IHU)*

Level: *Professor*

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Degrees

Undergraduate level

Degree from the Higher Industrial School of Piraeus

Degree from the School of Statistics, Piraeus

Postgraduate level

Doctoral Diploma, University of Montpellier I

Diploma of Advanced Studies (DEA), University of Montpellier I

Present position

Faculty member in the Department of Accounting and Information Systems of IHU

Taught courses

- *Business Administration (IHU),*
- *Research Methodology (IHU),*
- *Entrepreneurship and Innovation (IHU),*
- *Entrepreneurship (Department of Veterinary Medicine AUTH),*
- *Administration of Small and Medium Enterprises and Entrepreneurship (Master IHU),*
- *Modern Forms of Financing (Master IHU),*
- *Technological Entrepreneurship and Research (Master of the Department of Informatics and Electronic Systems Engineering (IHU)).*

Previous positions / Administrative activities

- Deputy Director of the Master's Degree Program "Financial Management, Accounting and Information Systems" of the Department of Accounting and Finance of the Alexander TEI of Thessaloniki.
- Director of the Master's Degree Program "Financial Management, Accounting and Information Systems" of the Department of Accounting and Finance of the Alexander TEI of Thessaloniki.
- Deputy president of the Department of Accounting and Finance of the Alexander TEI of Thessaloniki.
- Head of the Agricultural Economics Courses Team, as well as a member of the Board of the Agricultural Management Department.

- Deputy representative of the Agricultural Management Department in the Alexander TEI Research Committee.
- Elected member of the seven-member coordinating committee of the Alexander TEI Research Committee for two consecutive terms (2004-2007 & 2007-2010).
- Member of the Internal Assessment Team (IAT) for many years both in the Agricultural Management Department and in the Accounting and Information Systems Department.
- Academic responsible of the Agricultural Management Department for the Socrates/Erasmus, Leonardo Da Vinci and student internship programs abroad.
- Member of the coordinating committee for the organization and operation of the Alexander TEI Interdepartmental Elective Study Program "Innovative Technological Applications in the Agricultural Economy and Industry".
- Member of the committee for the reformation of the study program of the Department of Accounting & Information Systems.
- Member of the committee for the establishment of the Postgraduate Study Program of the Department of Accounting and Finance of Alexander TEI.
- Member of the committee for the reform of the curriculum and the formation of the system of allocation of teaching credits in the courses.
- Member of the committee for the description of the courses within the Study Program of the Agricultural Management Department.
- Member of the committee for reforming the curriculum of the Agricultural Management Department.
- Chairman of the committee for the implementation of the ECTS system in the Department of Agricultural Management.
- Member of the committee for defining the detailed study program and shaping the system for allocating teaching units to the courses, as well as the description of the courses within the "Innovative Technological Applications" Option Study Program.
- Member of the project team for the development of analytical study programs in Albanian Universities, within the framework of the TEMPUS program (Project UM_JEP-13456-98), which was coordinated by the Alexander TEI of Thessaloniki.

Academic experience

Teaching in Undergraduate Studies Programs

July 2019 - present

Department of Accounting & Information Systems of the School of Economics and Management of the International Hellenic University, teaching the courses:

- *Business Administration,*
- *Research Methodology and*
- *Entrepreneurship and Innovation.*

October 2017 - August 2020

Member of Collaborating Teaching Staff at the Hellenic Open University for the supervision and teaching of Thematic Unit 44 "Entrepreneurship and Innovation" of the Undergraduate Study Program, Management of Organizations and Businesses.

October 2014 - June 2019

Department of Accounting & Finance of the School of Management and Economics of the Alexander TEI of Thessaloniki, I taught the courses:

- *Business Administration,*
- *Human Resource Management,*

- *Business Economics,*
- *Portfolio Management and*
- *Research Methodology.*

September 2018 - present

Department of Veterinary Medicine of AUTH, teaching part of the course:

- *Entrepreneurship.*

September 2010 - 2013

As a member of the project team of the Innovation & Entrepreneurship Unit program of ATEI Thessaloniki, teaching the courses:

- *Entrepreneurship I and*
- *Entrepreneurship II.*

September 2005 – September 2008

In the context of the Entrepreneurship Center Program at the Thessaloniki and Kavala Universities, teaching the course:

- *Entrepreneurship I*

February 1998 - 2014

Department of Agricultural Technologists of the School of Agricultural Technology & Food & Nutrition Technology of Alexander TEI of Thessaloniki, teaching of the courses:

- *Principles of Business Organization & Management,*
- *Business Administration,*
- *Microeconomics,*
- *Macroeconomics,*
- *Senior seminar,*
- *Organization and Management of Agricultural Businesses and*
- *Organization and Management of Livestock Businesses.*

1998 - 2004

Interdepartmental Elective Study Program "Innovative Technological Applications" of the Alexandria Technical University of Thessaloniki teaching of the courses:

- *Macroeconomics,*
- *Structure and Operation of the Institutions of the European Union and*
- *Agricultural Economy-Agrarian Policy.*

Teaching in Postgraduate Programs

September 2007 - 2019

Master's Program of Studies "Breeding and Pathology of Production Animals" of the Faculty of Veterinary Medicine of the AUTH, lectures in the context of the course:

- *Principles of Business Organization and Management in Livestock Production Units.*

February 2016 - present

Master's Program of Studies "Financial Management, Accounting and Information Systems" of the Department of Accounting and Information Systems of the International University of Greece (DIPAE) teaching of the courses:

- *SME Management and Entrepreneurship,*
- *Modern Forms of Funding.*

October 2017 - present

Master's Degree Program "Applied Electronic Systems" of the Department of Information Technology and Electronic Systems Engineering of the International Hellenic University teaching of the course:

- *Technological Entrepreneurship and Research*

October 2017 - June 2018

Master's Program of Studies "Management and Organization of Educational Units" of the Department of Business Administration of the Alexander TEI of Thessaloniki teaching the course:

- *Research Methodologies in Education.*

Professional experience

- Research assistant at DMP Ltd., Athens
- Company Salaisons Jacques, Nancy, France
- Associate at the Commission of the European Communities, Directorate General for Coordination of Structural Funds, Brussels
- Permanent Researcher - Partner at DMP Ltd., Athens
- Advisor to the Ministry of Foreign Affairs and in the Region of Thessaly
- Collaborating Researcher - Consultant at "SPEED" Consulting Company, Athens
- Permanent Partner - Researcher at the European Economic Group "AGRONOVE", Thessaloniki
- Permanent Partner in the European Business Group EEO GROUP AE, Athens.

Research Work

My research work has been published in journals, conference proceedings and book chapters and has received more than 300 peer-reviewed references (google scholar).

Supervision of Master's Diploma Theses

I have undertaken the supervision of approximately thirty diploma theses within the framework of the Master's Program of the Department of Accounting and Information Systems of IHU.

Supervision of doctoral dissertations in Greece and abroad

I participated in the examination committee of two doctoral theses at the Veterinary Medicine Department of AUTH.

Participation in research projects, European projects, etc.

- **2020 – present:** Member of the project team of the **Mastering 9 Conversations Program** entitled: *Helping refugee entrepreneurs extend their network and tell their business story: Mastering 9 Conversations.*
- **2019 – present:** External member of the project team of the **RegionArts Program – EUROPEAN INTERREGIONAL COOPERATION PROGRAM INTERREG EUROPE**
- **2012 – 2015:** Member of the project team of the **Thales Research Program** entitled: *"Application of green development in the management of supply chains of the agri-food sector".*
- **2012 – 2015:** Member of the project team of the **ARCHIMEDES III Research Program** entitled: *"Business strategies, structure and efficiency of food and beverage manufacturing companies".*
- **2012 – 2018:** Scientific Manager of the **Research Project** entitled: *"Research &*

experimentation, in the special xerothermal conditions of the area of the Municipality of Emmanuel Pappa in order to select the appropriate genetic material".

- **2010 – 2013:** Member of the project team of the **Internship Program** of the Department of Rural Development & Management of Agricultural Enterprises of ATEI Thessaloniki.
- **2010 – 2013:** Member of the project team of the **Innovation & Entrepreneurship Unit Program** of Alexander TEI of Thessaloniki.
- **2008 – 2010:** Member of the project team of the **Research Committee Program** of Alexander TEI of Thessaloniki entitled: *Factors influencing the competitiveness of agricultural food and beverage businesses in Northern Greece.*
- **2008 – 2009:** Member of the project team of the **Research Committee Program** of Alexander TEI of Thessaloniki entitled: *Collective actions, innovation, profiles of young farmers. The case of the Prefecture of Kilkis.*
- **2006 – 2007:** Member of the Working group of the **E-businessforum Program** entitled: *Electronic business in small and medium enterprises of the food and beverage industry.*
- **2004 – 2007:** Member of the main research group of the **ARCHIMEDES** Research Program entitled: *The contribution of women's agro-tourism cooperatives and women entrepreneurs to local rural development.* Alexander TEI of Thessaloniki.
- **2004 – 2007:** Member of the project team of the **PYTHAGORAS** Research Program entitled: *Female entrepreneurship in the countryside: Position, policies, perspectives,* Aristotle University of Thessaloniki.
- **2003 – 2008:** Member of the project team of the **Internship Program** of the Agricultural Management Department of Alexander TEI of Thessaloniki.
- **2003 – 2008:** Member of the project team of the **Center for Business Studies Program** of TEI Thessaloniki and Kavala.
- **2003 – 2008:** Scientific responsible of the Undergraduate Curriculum Reform Program of the Agricultural Management Department.
- **2002 – 2004:** Member of the project team of the **Research Committee Program** of Alexander TEI of Thessaloniki entitled: *Study of the use of the Internet by businesses and organizations in the rural area.*
- **2002 – 2004:** Scientific manager of the **Research Committee Program** of Alexander TEI of Thessaloniki entitled: *Investigation of the degree of penetration of Information Technologies in the agricultural holdings at the Prefecture of Thessaloniki.*
- **2002 – 2003:** Member of the Alexander TEI of Thessaloniki **Research Committee Program** project team entitled: *Investigation of the research programs funded and implemented by the Alexander TEI of Thessaloniki Research Committee from 1995 to 2002.*
- **2001 – 2004:** Participation, as a partner, in the **SOCRATES Program** (INTENSIVE PROGRAM) entitled: *"Sustainable Agriculture and Water Resources: European Comparison"*.
- **2001 - 2002:** Participation, as a partner, in the **TEMPUS Program** UM_JEP-16003-2001 for the organization and operation of the *"Center for the Transfer of Biotechnology and Applied Economy in South Eastern Europe"*.
- **2000 – 2001:** Participation, as a partner, in the **SOCRATES Program "AGRICULTURE, ENVIRONMENT AND SUSTAINABLE RESOURCE MANAGEMENT"** (PROJECT 28314-IC-2-2000-1-FR-ERASMUS-PROG-1) entitled: *"Agriculture, Environment and Sustainable Resource Management"*.
- **2000 - 2001:** Participation, as a partner, in the **BALKAN NETWORK IN AGRICULTURAL AND AGRICULTURAL SCIENCES Program** (PROJECT TEMPUS NP-15046-2000)
- **2000 - 2001:** Participation, as a partner, in the **Project TEMPUS** CD_JEP-15061-2000 *"Agricultural Management and European Studies"*.

- **1998 - 2004:** Participation, as a member of the coordinating committee, in the **Interdepartmental Studies Program** of the TEI of Thessaloniki "*Innovative Technological Applications in the Agricultural Economy and Industry*".
- **1998 - 2001:** Participation in the **program JEP_UM-13486-98 TEMPUS – PHARE** for the "*Introduction of new curricula related to Agricultural Applications in two Universities of Albania*".

Publications in peer-reviewed scientific journals

In chronological order, the most recent first

- Athanasios Ragkos, **Vagis Samathrakis**, Alexandros Theodoridis, Christos Batzios, (2017). "*Multifunctional agriculture and ICT: Incompatibility or a recipe for territorial development?*" **Watch Letter**, No 38, February 2017, pp. 46-50. https://www.iamm.ciheam.org/uploads/attachments/393/11_Ragkos_Edited.pdf
- Tzoulis Ioakeim, Andreopoulou Zaharoula, Koliouka Christiana, Tsekouropoulos Georgios and **Samathrakis Vagis**. (2014). "*Database Management Systems in Wood Entrepreneurship and Marketing*". **International Journal of Agricultural Resources, Governance and Ecology**, Vol. 10, No.2, pp. 190-202.
- Andreopoulou Z., Tsekouropoulos G., Theodoridis A., **Samathrakis V.**, Batzios C. (2014). "*Consulting for sustainable development, information technology adoption, marketing and entrepreneurship issues in livestock farms*". **Procedia - Finance and Economics**, Vol. 9, pp. 302-309. [Available online at www.sciencedirect.com].
- Tzoulis Ioakeim, Andreopoulou Zaharoula, Koliouka Christiana, Tsekouropoulos George, **Samathrakis Vagis**, (2013). "*WOODB: A DBMS Approach as a Marketing Tool for Wood Entrepreneurship*", **Procedia Technology**, 8, (2013), 275–284.
- Tsekouropoulos G., Andreopoulou, Z., Koliouka C., Koutroumanidis, T., Batzios C. and **Samathrakis V.**, (2013). "*Internet Functions in Marketing: multicriteria ranking of Agricultural SME's websites in Greece*". **Journal of Agricultural Informatics (JAI)**, Vol. 4 (2), pp. 22-36.
- Tsekouropoulos, G., Andreopoulou, Z. **Samathrakis, V.**, Grava, F., (2012). "*Sustainable Development through Agriculture Entrepreneurship Opportunities: Introducing Internet Consulting for Market Places*". **Journal of Environmental Protection and Ecology**, Vol. 13, Book 4, pp. 2340-2348.
- Notta Ourania, Vlachvei Aspasia, **Samathrakis Vagis**, (2010). "*Competitiveness – the Case of Greek Food Manufacturing Firms*", **International Journal of Arts and Sciences**, 3(7): 211 – 225.
- Koutsou S., Notta O., **Samathrakis V.**, Partalidou M., (2009). "*Women's entrepreneurship and rural tourism in Greece: Private enterprises and cooperatives*", **South European Society and Politics**, Vol. 14, Issue 2, June 2009, pp. 191 - 209.
- Aggelopoulos S., **Samathrakis V.**, Theocharopoulos A., (2007) "*Modeling the determinants of farm's financial viability*", **Research Journal of Agriculture and Biological Sciences**, Vol. 3, No 6, 896-901.
- Aggelopoulos S., **Samathrakis V.**, Theocharopoulos A. and Pavlouti A., (2007). "*Greek Farms Viability for Business Financial Support*", **World Journal of Agricultural Sciences**, 3 (4): 468-474.
- Angelopoulos S., **Samathrakis V.**, Galanopoulos K. and Pavlouti A., (2006). "*Typology of Pig Farming Activity in Greece*", **Review of Economic Sciences**. (in Greek).
- Michailidis A., **Samathrakis V.**, Mamalis S. and Theodosiou G., (2006). "*Understanding Participation Constraints of Potential Skiers*", **Tourism Economics**, Vol 12, No 3, September 2006, pp 421-435.
- Arabatzis G., Batzios Chr., **Samathrakis V.** and Koutroumanidis T., (2005). "*Typology of*

- Livestock Activity in the Prefecture of Thessaloniki*", **Geotechnical Scientific Issues**, No 2/2005, 4-11. (In Greek).
- Belidis A., Sarmaniotis Ch. and **Samathrakis V.**, (2005). "*The contribution of the European Regional Programmes to occupation: the case of Central Macedonia's ORP*", **NEW MEDIT**, No 3, 32-37.
 - Sarmaniotis Christos, Irini Telikidou and **Samathrakis Vagis**, (2001). "*Socially Responsible Consumer Behavior: Measurement Issues*", **Administrative Information**, Issue 21, 53-65. (In Greek).
 - Samathrakis Vagis, (1999). "*The degree of support of the Greek production of agricultural products by the CAP: Analysis at the level of Regions*", **Geotechnical Scientific Issues**, No 1, 84-104. (in Greek).
 - **Samathrakis V.** and Iakovidou O., (1998). "*The LEADER I and II Community Initiatives: A Community Policy Instrument for Rural Development*", **Geotechnical Scientific Issues**, No 4, 81-93. (In Greek).
 - Iakovidou O., Papadopoulou H., and **Samathrakis V.**, (1998). "*European Initiatives for Rural Development*", **MEDIT**, No 1, 26-32.
 - Samathrakis Vagis, (1998). "*Les répercussions de la politique Européenne des prix et des marchés sur les régions grecques*", **MEDIT**, No 1, 48-57.
 - Samathrakis Vagis, (1997). "*The attitude of the insured towards the institution of private insurance*", **Labor Relations Review**, No 6, 28-55. (In Greek).
 - Samathrakis Vagis, (1997). "*The effectiveness of the Management System of the CSF Programs: The case of the PEP of Western Greece*", **Administrative Information**, No 9, 87-100. (In Greek).
 - Samathrakis Vagis, (1996). "*A class of probability distributions in risk insurance*", **Mathematical Review**, No 46, 43-49. (In Greek).
- Publications of chapters in books (academic book chapters) or peer-reviewed collective volumes**
- Zacharoula Andreopoulou, **Vagis Samathrakis**, Soulla Louca, (Guest Editors), (2017). "*Special Issue on Information and Communication Technologies (ICTs) for Sustainable Agri-Environment*", **International Journal of Agricultural and Environmental Information Systems (IJAEIS)**, Volume 8, Issue 1.
 - Alexandros Theodoridis, Athanasios Ragkos, Panagiotis Angelidis, Christos Batzios, **Vagis Samathrakis**, (2017). "*Typologies as Management Tools: Understanding the Environmental Attitudes and Economic Prospects of Mussel Farmers in Greece*". In Jelena Stanković, Pavlos Delias, Srđan Marinković, Sylvie Rochhia. Tools and Techniques for Economic Decision Analysis. Eds. IGI Global. USA. DOI: 10.4018/978-1-5225-0959-2.ch008.
 - Andreopoulou Z., **Samathrakis V.**, Louca S., Vlachopoulou M., (2013). "*Introduction*". In E-innovation for sustainable development of rural resources during global economic crisis, Eds. IGI Global. USA.
 - Andreopoulou Z., **Samathrakis V.**, Louca L., Vlachopoulou M., (Editors), (2013). "*E-innovation for sustainable development of rural resources during global economic crisis*" Eds. IGI Global. USA. DOI: 10.4018/978-1-4666-4550-9, ISBN13: 9781466645509, ISBN10: 1466645504, EISBN13: 9781466645516.
 - Michaelidis Anastasios, **Samathrakis Vagis**, Hatzitheodoridis Fotios and Loizou Efstratios, (2010). "*Diffusion-Adoption of Precision Agriculture: A Comparative Analysis among the Regions of Greece*", in Arabatzis, Matopoulos, et al. Innovative Applications of Informatics in the Agricultural Sector and the Environment, 3rd Volume of Scientific Works, Thessaloniki, EPGE-Annex N. Greece.
 - Arabatzis G., **Samathrakis V.**, Matopoulos A. and Bournaris T., (Eds), (2010). "*Innovative*

Applications of Information Technology in the Agricultural Sector and the Environment". 3rd Volume of Scientific Papers, Society for Informatics and Communications in Agriculture, Food and the Environment - North & Central Greece Branch.

- Salambasis Michael, **Samathrakis Vagis** and Batzios Christos, (2006). "*Penetration of Information Technology & Communications in Greek Agriculture*", in Vlachopoulou, Iliadis, et al. Innovative Applications of Informatics in the Agricultural Sector and the Environment, Thessaloniki, HAICTA Branch of North and Central Greece, pp. 175-200.
- Samathrakis V., (Ed.), (2006). "*Entrepreneurship, Competitiveness and Development in South-Eastern Europe*", Volume of **Proceedings of the 9th International Conference of the Society of Economists of Thessaloniki**, which was held in Thessaloniki from 23 to 25 September 2004.

Publication in peer-reviewed international conferences

- Papadopoulou Christina, **Samathrakis Vagis**, (2019). "*Investigation of the phenomenon of modern spiritual migration (brain drain). The case of Greece*". **Proceedings** of the 3rd Conference of Young Economists, Thessaloniki 15 and 16 November 2019, Society of Economists of Thessaloniki. (In Greek).
- Bousmpou Domna, Kakouris Alexandros and **Samathrakis Vagis**, (2019). "*Connecting ASKO Beliefs and Entrepreneurial Self-Efficacy with Entrepreneurial Intention*". **Proceedings** of the 14th European Conference on Innovation and Entrepreneurship ECIE 2019, Kalamata, Greece, 19-20 September 2019, pp. 1245-1249. (In Greek).
- Koutsoura Evangelia, **Samathrakis Vagis**, (2018). "*Relationship between Total Quality Management in the Public Sector and Employee Satisfaction: The Case of Thessaloniki Customs*", **Proceedings** of the 14th International Conference of the Society of Economists of Thessaloniki, 29 November to 1 December 2018, Society of Economists of Thessaloniki. (In Greek).
- Aslanidou Kalliopi, **Samathrakis Vagis**, (2018). "*Effects of complaint management on customer satisfaction: The case of the telecommunications industry in Greece*", **Proceedings** of the 14th International Conference of the Society of Economists of Thessaloniki, 29 November to 1 December 2018, Society of Economists of Thessaloniki. (In Greek).
- Dimitriou Vassilis, **Samathrakis Vagis**, (2017). "*Employee Motivation and Satisfaction in Public Administration: The Case of the Decentralized Administration of Macedonia-Thrace*", **Proceedings** of the 2nd Conference of Young Economists, December 2-3, 2017, Society of Economists of Thessaloniki, pp 154-174. (Available at <http://www.eoth.eu/wp-content/uploads/2018/04/2nd-new-ec.pdf>). (In Greek).
- Athanasios Ragkos, Alexandros Theodoridis, Athanasios Batzios, Georgia Koutouzidou, **Vagis Samathrakis**, Christos Batzios and Athanasios Vazakidis, (2017). "*Multifunctional agriculture and ICT: Incompatibility or a recipe for territorial development?*", **Proceedings** of the 8th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2017), Chania, Greece, 21-24 September 2017, pp. 371-376. (Available on line on http://ceur-ws.org/Vol-2030/HAICTA_2017_paper43.pdf).
- Maria G. Botsiou, Vassilios Dagdilelis, Stavriani Koutsou, Vasiliki Karavakou, **Vagis Samathrakis**, (2015). "*Farmers' Involvement in Online Public Consultations and the Corresponding Configuration of the Democratic Divide*", **Proceedings** of the 7th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2015), Kavala, Greece, 17-20 September 2015, pp. 777-789. (Available on line on http://ceur-ws.org/Vol-1498/HAICTA_2015_paper87.pdf).
- Efthymios Rodias, Eleftherios Evangelou, **Vagis Samathrakis**, Ourania Notta, Dimitrios

- Aidonis, Dionysis Bochtis, (2015). *“Environmental Impact in Process Tomato Integrated Production”*, **Proceedings** of the 7th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2015), Kavala, Greece, 17-20 September 2015, pp. 699-704. (Available on line on http://ceur-ws.org/Vol-1498/HAICTA_2015_paper79.pdf).
- Athanasios Ragkos, **Vagis Samathrakis**, Alexandros Theodoridis, Ourania Notta, Christos Batzios, Elias Tsourapas, (2015). *“Specialization and Concentration of Agricultural Production in the Region of Central Macedonia (Greece)”*, **Proceedings** of the 7th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2015), Kavala, Greece, 17-20 September 2015, pp. 304-319. (Available on line on http://ceur-ws.org/Vol-1498/HAICTA_2015_paper36.pdf).
 - Andreopoulou Zacharoula, Tsekouropoulos Georgios, Theodoridis Alexandros, **Samathrakis Vagis**, Batzios Christos, (2013). *“Consulting for sustainable development, information technology adoption, marketing and entrepreneurship issues in livestock farms”*, **Proceedings** of the 5th International Conference (EBEEC 2013) on “The Economies of Balkan and Eastern Europe Countries in the changed world”, Istanbul, Turkey, 9-12 May 2013.
 - Tsekouropoulos Georgios, **Samathrakis Vagis**, Grava Fotini, Andreopoulou Zacharoula, (2012). *“Sustainable Development through Agriculture Entrepreneurship Opportunities: Introducing Consulting Services, Internet, Business Behaviour and Management”*, **Proceedings** of the BENA 2012 International Conference on “Sustainable Landscape Planning and Safe Environment”, Istanbul, Turkey, 21-24 June 2012.
 - Andreopoulou Zacharoula, Koliouka Christiana, Tsekouropoulos Georgios, **Samathrakis Vagis**, (2011). *“E-Commerce and DataBase Technology in Small-Medium Wood Enterprises in Greece”*, **Proceedings** of the 5th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2011), Skiathos Island, Greece, 8-11 September 2011.
 - **Samathrakis Vagis**, Notta Ourania, Ragos Athanasios and Avgenou Efthymia, (2010). *“The Structure of Agricultural Production before the Economic Crisis: The Trends of Specialization and Concentration of the Production of Agricultural Products in the Region of Central Macedonia”*, **Proceedings** of the 11th International Conference of the Economic Society of Thessaloniki on “Global Crisis and Economic Policies”, Thessaloniki, Greece, 25-27 November 2010. (In Greek).
 - Michailidis, A., Marantidou, A., Koutsouris, A., Papadaki-Klavdianou, A., **Samathrakis V.**, (2008). *“Adoption of information and communication technologies among farmers in the region of West Macedonia”*, **Proceedings** of the International Advanced Workshop on Information and Communication Technologies for Sustainable Agri-production and Environment (AWICTSAE 2008), Alexandroupolis, 22-23 May 2008.
 - Androulidaki M., Papadopoulou S., **Samathrakis V.**, Koutsou S., (2007). *“Educational needs of Greek women engaged in agritourism on marketing quality products free of damages due to insect and other causes for their business’ wealth: GIS usage in providing information to extension agents”*, **Proceedings** of the International Conference 18th ESEE, Prague, 5-8 September 2007.
 - Aggelopoulos S., **Samathrakis V.**, Theocharopoulos A., (2007). *“Determination of the Economic Viability Level of Agricultural Holdings Based on Socio-Economic parameters”*, **Proceedings** of the 4th AFE Conference, Samos Island, 12-14 July 2007, pp. 395-402. (ISBN: 978-960-6608-69-8, ISSN: 1790-3912).
 - Androulidaki Maria, Salampasis Michail, **Samathrakis Vagis**, Batzios Christos, (2007). *“GIS and Remote Sensing in Diachronic Study of Agriculture in Greece”*, **Proceedings** of the 6th Biennial Conference of the European Federation of IT in Agriculture EFITA/WCCA 2007,

- "Environmental and rural sustainability through ICT", Glasgow, Scotland, 2-5 July 2007.
- Andreopoulou Z., Manos B., Vassiliadou S., **Samathrakis V.**, Salampasis M., (2007). "*E-commerce for Forest Products in Greece*", **Proceedings** of the 19th National Congress of the Greek Society of Operational Research, Arta, 23-27 June 2007.
 - Chatzitheodoridis, F., Michailidis, A., **Samathrakis, V.**, and, Aggelopoulos S. (2006). "*Integrated Rural Development Programs in Greece: Management, Practice and Results*", **Proceedings** of the 10th International Conference of the Economic Society of Thessaloniki, Thessaloniki, 9-11 November 2006.
 - Aggelopoulos S., **Samathrakis V.**, Menexes G., Mamalis S., (2006). "*Typology of Agricultural Financing Investment in Central Macedonia*", **Proceedings** of the International Conference "Innovation, Entrepreneurship and Competitiveness on Balkan and Black Sea Countries", Kavala, 3-5 November 2006. (Διαθέσιμο σε CD-ROM, ISBN: 960-287-090-7).
 - Koutsou S., Notta O., **Samathrakis V.**, (2006). "*Women's Agritourism in Greece: Comparison of Individual and Cooperative Enterprises*", **Proceedings** of the International Conference "Innovation, Entrepreneurship and Competitiveness on Balkan and Black Sea Countries", Kavala, 3-5 November 2006. (In Greek).
 - Aggelopoulos S., **Samathrakis V.**, Pavlouti A., Chatzigeorgiou Ch., (2006). "*Factor Investigation Leading to the Development of Women Agrotourism Entrepreneurship in Greece*", **Proceedings** of the 24th Eurochrie Conference, Thessaloniki, 25-28 October 2006.
 - Michailidis Anastasios and **Samathrakis Vagis**, (2006). "*Impact Assessment of "Voras" Ski Center: An Application of Contingent Valuation Method*", **Proceedings** of the 9th International Conference of the Economic Society of Thessaloniki, "Entrepreneurship, Competitiveness and Development in South-Eastern Europe", Thessaloniki, 23-25 September 2004.
 - Angelopoulos S., **Samathrakis V.**, Michaelidis A., (2006). "*Investigation of production costs in Greek livestock: The case of pig farms*", **Proceedings** of the 9th ETAGRO Conference, Athens, November 2-4, 2006. (In Greek).
 - Koutsou S., **Samathrakis V.**, Androutidakis M., (2005). "*Rural Development and Businesswomen: The Case of Agritourism in Greece*", **Proceedings** of the 17th European Seminar on Extension Education, August 30 – September 3, Izmir, Turkey, pp. 250-257.
 - **Samathrakis V.**, Salampasis M., Batzios Ch. and Androutidakis M., (2005). "*Adoption of ICT in the Greek Livestock Sector: Results of a Survey in the Prefecture of Thessaloniki*", **Proceedings** of the 5th European Conference of the European Federation for Information Technology in Agriculture, Food and Environment, EFITA 2005, July 25-28, Vila Real, Portugal, pp. 897-902.
 - Karipidis, F., Semos A., and **Samathrakis V.**, (2004). "*Food Origin, Tradition and Organic Standards: Do They Serve Supply or Society?*", **Proceedings** of the 1st Panhellenic Conference Standardization, Standards and Quality, Thessaloniki, November 12-13, 2004. (In Greek).
 - Arabatzis G., Batzios Chr., **Samathrakis V.** and Koutroumanidis T., (2003). "*Typology of Livestock Activity of the Prefecture of Thessaloniki*", **Proceedings** of the 16th Panhellenic Statistics Conference, Kavala, April 30 – May 3, 89-96. (In Greek).
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- Salampasis M., Batzios C., **Samathrakis V.** and Androulidakis S., (2002). "*Identifying Use and Impact of the Internet in the Greek Agricultural Sector: Preliminary Results of a Survey of Web Site Owners*", **Proceedings** of the 1st Conference of HAICTA, June, Athens, pp. 442-452.
- Salampasis M., Bicoku Y., Androulidakis S., **Samathrakis V.**, and Batzios C., (2001). "*Adoption of IT for Extension Services in Developing Countries: Practice and Experience from the Albanian Case*", **Proceedings** of the 3rd European Conference of the European Federation for Information Technology in Agriculture, Food and Environment, EFITA 2001, June 18-20, Montpellier, France, pp. 663-668.
- **Samathrakis V.**, Papadiodorou, G., (2000). "*The Effects of European Programs on Employment Creation: An Empirical Investigation of the PEP of Western Greece*", **Proceedings** of the 7th International Conference of the Society of Economists of Thessaloniki, "Financial Developments in the Euro Era", Kavala, October 12-14, p. 76-86. (In Greek).
- Androulidakis S., Ioannidis S. and **Samathrakis V.**, (1998). "*Selective Studies Programmes applied in Greek Universities and Technological Educational Institutes: The case of Innovation management for Agriculture and the Agricultural Industry*", **Proceedings** of the 4th European Conference on Higher Agricultural, "Society's Expectations of European Agriculture: The Catalytic Role of Agricultural Education", Moscow, Russia, September 21-23, pp. 178-186.
- Samathrakis Vagis, (1997). "*The institution of private insurance in Greece*", **Proceedings** of the 10th Panhellenic Conference of the Hellenic Statistical Institute, Piraeus, May 28-31, 571-585. (In Greek).
- Iakovidou O., Papadopoulou H., **Samathrakis V.** and Barka A., (1997). "*What is the development strategy for rural areas in South Europe? The Experience of European Union 'LEADER' Initiative*", **Proceedings** of the XVII International Congress of the European Society for Rural Sociology, "Local responses to global integration. Towards a new era of rural restructuring", Chania, Crete, 25-29 August.
- **Samathrakis V.**, Papadiodorou G., (1996). "*Community support frameworks for Greece: A model for their evaluation*", **Proceedings** of the 5th International Conference of the Society of Economists of Thessaloniki, Thessaloniki, April 4-6, pp. 93-104. (In Greek).
- Samathrakis Vagis, (1996). "*An evaluation model of development program: The case of PEPs*", **Proceedings** of the 9th Panhellenic Conference of the Hellenic Statistical Institute, Xanthi, April 18-20, 324-333. (In Greek).

Conference announcements (without proceedings)

- Samathrakis Vagis, (2008). "*The Introduction of ICT in the Curriculum of the Department of Agricultural Management: Professors' and Students' Views*", **Two-Day Conference** "New Methods and the Use of Information and Communication Technologies in Higher Education", Thessaloniki, Porto Palace, May 8-9, 2008. (In Greek).
- Androulidaki M., **Samathrakis V.**, Salambasis M. and Boutakidis D., (2004). "*Women's activity in agritourism as an instrument of rural development: The mapping, processing and presentation of research results using GPS*", **Proceedings** of the Conference of the Panhellenic Association of Agronomists and Topographic Engineers, "Geographical Information Systems and Rural Development", Athens, 8 December. (In Greek).

- Samathrakis Vagis, (2000). "*Technological Agricultural Education at the TEI of Thessaloniki: Evolution - Perspectives*", **Proceedings** of the IAGE Conference, in the context of Agrotica 2000, "European Integration: Education-training institutions in the agricultural sector", Thessaloniki, January 27-31. (In Greek).

Books – Monographs

- George Aspridis, Irini Dimou, George Konteos, Spyridon Binioris, Maria Panda, **Vagis Samathrakis**, Pavlos Sarafis, Irini Triarchi, Alina Hyz, (Editorial Edition), (2015). "*Human Resource Management*", Broken Hill Publishers Ltd, Nicosia. (In Greek).
- Samathrakis Vagis, (1989). "*L' Intégration Européenne de l' Agriculture Grecque*", Doctoral Dissertation, Montpellier, 464p.
- Samathrakis Vagis, (1985). "*Les Conséquences de l'Intégration Européenne de la Grèce a la C.E.E. sur ses Echanges de Produits Agro-alimentaires: Une première Analyse*", DEA Dissertation, Montpellier, 143p.

Member of the editorial board of scientific journals

- Reviewer of scientific papers for the scientific journal **International Journal of Human Resources Development and Management**, 2021.
- Reviewer of scientific papers for the scientific journal **International Journal of Agricultural Resources Governance and Ecology**, 2020.
- Reviewer of scientific papers for the scientific journal **International Journal of Global Environmental Issues**, 2019.
- Reviewer of scientific papers for the scientific journal **International Journal of Innovation and Regional Development**, 2018.
- Guest Editor for the publication of a Special Issue on "Information and Communication Technologies (ICTs) for Sustainable Agri-Environment", in the international scientific journal, **International Journal of Agricultural and Environmental Information Systems (IJAEIS)**, 2017.
- Editorial Board of the book "*E-innovation for sustainable development of rural resources during global economic crisis*" Eds. Andreopoulou, Z., Samathrakis V., Louca S., Vlachopoulou M. IGI Global. USA., ISBN 9781466645509, (2013) <http://www.igi-global.com/book/innovation-sustainable-development-rural-resources/76721>.
- Member of the Scientific Committee of the **International Journal MIBES TRANSACTIONS** ISSN 1790-9899, (2010) http://www.bs.teilar.gr/mtol/index.php?option=com_content&task=view&id=12&Itemid=29.
- Member of the Editorial Board of the **3rd Volume of Scientific Papers** of the Society for Informatics and Communications in Agriculture, Food and the Environment - North & Central Greece Branch (2010).
- Editor of the **Volume of Proceedings** of the 9th International Conference of the Society of Economists of Thessaloniki, which was held in Thessaloniki from September 23 to 25, 2004, on the theme: "*Entrepreneurship, Competitiveness and Development in South-Eastern Europe*".

Member of scientific committee of academic conferences

- 10th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2022), September 22-25, 2022, Athens,

- Greece.
- 4th International Scientific Conference “Restarting tourism, travel and hospitality: The day after”, “TOURMAN 2021”, 21 to 23 of May 2021, On line through Zoom.
 - 9th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2020), September 24-27, 2020, Thessaloniki, Greece.
 - 3rd International Scientific Conference “Tourism, travel and hospitality at crossroads: The way ahead”, “TOURMAN 2019”, 24th to 27th of October 2019, Thessaloniki, Greece.
 - International Conference Management of International Business and Economics Systems (MIBES 2019) which was held from 24th to 27th of October 2019 Larisa, Greece.
 - 2nd International Scientific Conference “In search of excellence in tourism, travel & hospitality”, “TOURMAN 2018”, 25-28 October 2018, Rhodes, Greece.
 - 14th International Conference on “*Social, Economic and Current Policy Issues*” of the Economic Society of Thessaloniki, 29th November – 1st December 2018, Thessaloniki, Greece.
 - 8th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2017), September 21-24, 2017, Chania, Greece.
 - 14th International Conference on “*Financial Crisis, Geopolitical Developments and Entrepreneurial Opportunities*”, of the Economic Society of Thessaloniki, 24th-26th November 2016, Thessaloniki, Greece.
 - 11th Annual MIBES International Conference (MIBES 2016), June 20-22, 2016, Heraklion, Greece.
 - 10th Annual MIBES International Conference (MIBES 2015), October 15-17, 2015 Larisa, Greece.
 - 7th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2015), September 17-20, 2015, Kavala, Greece.
 - EBEAEC 2014 - *The Economies of the Balkan and the Eastern European Countries in the changing world*, May 9-10, 2014, Nis, Serbia
 - IRLA2014 - *The Effects of Irrigation and Drainage on Rural and Urban Landscapes*, 26-28 Nov. 2014, Patra, Greece.
 - 2nd International Conference on Contemporary Marketing Issues (ICCM), June 18-20, 2014, Athens, Greece.
 - 9th Annual MIBES International Conference (MIBES 2014), May 30 June 1st 2014 - Perrotis College, American Farm School, Thessaloniki, Greece.
 - 6th International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2013), September 19-22, 2013, Corfu Island, Greece.
 - National Conference of Administration & Economy (ESDO 2013) which was held in Larissa from June 8 to 10, 2013.
 - 8^o Annual MIBES International Conference (MIBES 2013), June 8-10, 2013, Larisa, Greece.
 - National Conference of Administration & Economy (ESDO 2012) which was held in Larissa from 25 to 27 May 2012.
 - 6th International Conference Management of International Business and Economics Systems (MIBES 2012) which was held in Larissa from 25 to 27 May 2012, with the theme: “*Innovation & Sustainability*”.
 - National Conference of Administration & Economy (ESDO 2011) which was held in Serres from 16 to 18 September 2011.

- International Conference Management of International Business and Economics Systems (MIBES 2011) which was held in Serres from 16 to 18 September 2011.
- International Conference on Information and Communication Technologies in Agriculture, Food and Environment (HAICTA 2011), September 8-11, 2011, Skiathos Island, Greece.
- National Conference of Administration & Economy (ESDO 2010) which was held in Kavala from June 4 to 6, 2010.
- International Conference (MIBES 2010) which was held in Kavala from 4 to 6 June 2010, with the theme: *"Management of International Business and Economic Systems 2010"*.
- International Conference (MIBES 2009) which was held in Florina from September 18 to 20, 2009, with the theme: *"Management of International Business and Economic Systems"*.
- National Conference of Administration & Economy (ESDO 2009) which was held in Florina from September 18 to 20, 2009.
- 1st International Conference Quantitative Methods in Economics QME'2009, which was held in Lodz (Poland) from June 18 to 20, 2009, with the theme: *"Quantitative Methods in Economics"*.
- 4th International Conference on Information and Communication Technologies in Bio and Earth Sciences, HAICTA 2008, which was held in Athens from September 18 to 20, 2008, with the theme: *"Information Systems & Innovative Technologies in Agriculture, Food and Environment"*.
- International Conference (MIBES 2008) which was held in Larissa from 4 to 5 July 2008, with the theme: *"Management of International Business and Economic Systems"*.
- National Conference of Administration & Economy (ESDO 2008) which was held in Larissa from July 4 to 5, 2008.
- International Advanced Workshop on Information and Communication Technologies for Sustainable Agro-production and Environment (AWICTSAE 2008) which was held in Alexandroupolis from 22-23 May 2008 and was organized by the Northern and Central Greece Branch of HAICTA.
- 2nd International Conference of the Society of Informatics and Communications in Georgia, HAICTA 2004, which was held in Thessaloniki from March 18 to 20, 2004, with the theme: *"Information Systems & Innovative Technologies in Agriculture, Food and Environment"*.
- 8th International Conference of the Society of Economists of Thessaloniki, which was held in Thessaloniki from 3 to 5 October 2002, with the theme: *"Economic Development, Growth and Competitiveness in Europe"*.

Invitation to lectures / conferences / seminars etc.

- Speaker at the event welcoming the first-year students of the Accounting and Finance Department of ATEITH on the topic: *"Presentation of the Postgraduate Study Program of the Accounting and Finance Department of Alexander TEI of Thessaloniki"*, 2017.
- Speaker at the event welcoming the first-year students of the Department of Accounting and Finance of ATEITH on the topic: *"Presentation of the Postgraduate Study Program of the Department of Accounting and Finance of ATEITH"*, 2016.
- Speaker at the seminar on the topic: *"Results of an experimental field of the 2012 growing season"*. Which was organized by the New Purpose Agricultural Cooperative and the Alexandria Technological Institute of Thessaloniki, 2013.
- Lecture at the two-day Entrepreneurship Seminar for Graduates of ATEITH on the topic: *"Conception, evaluation & implementation of a business idea"*, which was organized by the Liaison Office under the auspices of the Employment and Career Structure (D.A.STA.) of Alexander TEI of Thessaloniki, 2013.

- Lecture at the 9th Erasmus Week 2013 on: *"Trends of Specialization and Concentration of Agricultural Production in the Region of Central Macedonia"*, organized by the Instituto Politecnico de Braganca, Bragança, Portugal, 2013.
- Lecture at the 2nd Erasmus Week 2006 on: *"Adoption of ICT in the Greek Livestock Sector: The case of Prefecture of Thessaloniki"*, organized by the Instituto Politecnico de Braganca, Bragança, Portugal, 2006.
- Lecture, within the framework of the ERASMUS program, at the Faculty of Agricultural Management of the University of Agricultural Sciences and Veterinary Medicine of Banat on topics related to: *"Agricultural Technology Studies in Greece"*, Timisoara, Romania, 2002.
- Lecture, within the framework of the ERASMUS program, at the Faculty of Agricultural Economics of the Warsaw Agricultural University with topics related to: *"Greek Agriculture and the Consequences of it's Accession to the European Union"*, Warsaw, Poland, 2000.

Participation in professional-scientific organizations

- Active member of the Scientific Hellenic Society for Informatics and Communications in Agriculture, Food and the Environment (HAICTA).
- Active member of the Scientific Society of Economists of Thessaloniki (EOTH).
- Active member of the Agricultural Economy Society (ETAGRO) since 1996.
- Active member of the Agricultural Research Institute (I.A.G.E.).
- Active member of the MEDIANE Network of the Mediterranean Agricultural Institute of Montpellier.
- Active member of the Economic Chamber of Greece.
- Active member of the Hellenic Business Management Association (H.B.M.AE.).
- Active member of the Hellenic Marketing Institute (H.I.M.).
- Active member of the Institute of Economic Management.
- Active member of the Institute of Training and Human Resource Development.
- Active member of the Hellenic-Bulgarian Economic Cooperation Network of Consultants.
- General Secretary of the Society of Economists of Thessaloniki (EOTH) for the years 1998-2000 and 2000-2002.
- Member of the Board of Directors of the Society of Economists of Thessaloniki for the years 2005-2006.
- Treasurer in the Steering Committee of the Branch of the HAICTA North and Central Greece Scientific Society for the period 2007-2008.
- Member of the Steering Committee of the Branch of the Scientific Society HAICTA North and Central Greece for the period 2009-2011.
- Vice-president of the Scientific Society of Economists of Thessaloniki (EOTH) for the period 2011-2012.
- President of the Steering Committee of the Branch of the Scientific Society EPGE North and Central Greece for the period 2012-2014.
- Chairman of the Board of Directors of the Scientific Society HAICTA for the period 2015-2018.
- Representative of the Department of Agricultural Technologists in the University Scientific Networks AFANet (Network for Agriculture, Forestry, Aquaculture and the Environment) and ICA (Interuniversity Consortium for Agricultural and Related Sciences in Europe).

Research interests - Research in progress

Technology and Business Organization and Management, New Entrepreneurship, Innovation

Systems, Business Digital Transformation, Use of the Internet by businesses and organizations.